

Wingspan Equity is a PE Advisory and secondary-investment firm that excels in accelerating growth and building lasting value for PE held technology organizations. We are experienced operators with proprietary methods and a unique business model that uses co-investment to align all parties around the same set of outcome goals.

Our Focus – Private Equity

Technology focused Private Equity is our sole pursuit. We understand the intricacies of technology sector investments and combine deep operational expertise with a thorough understanding of software company dynamics to protect and maximize EBITDA and exit valuations.

Our Difference – Experience & IP

We recognize that each portfolio company is unique. Our proprietary *Wingspan Maturity Model* and *Wingspan Way Methods* are designed to tailor our approach to your needs, accelerating SaaS transformations and optimizing costs and revenues.

Our Team – Builders, not Talkers

We are business builders with a passion for strategy, action, and results. Our Operating Partners are industry veterans who have led significant transformations and possess intimate knowledge of Cloud hyper scalers, ensuring your portfolio companies are primed for success.



How We Help:



Aligning Outcomes Instead of Competing: Taking some or all our fees as secondary-investor equity ensures everyone is aligned and working towards the same outcome.



Charting a Course for Growth: Our Wingspan NorthStar Strategy Framework and the Maturity Model deliver an investor-centric vision and comprehensive growth strategy.



Accelerating ARR Growth: The Wingspan Way is our purpose-build methodology that empowers a PortCo team to execute at speed and maximize outcomes.



De-Risking the Journey: Our operations team brings global experience across all functions to match and enhance your capabilities.



Enabling Smarter Decisions: Our Operating Partners provide extensive industry expertise and networks to guide investment thesis and strategic decisions.

Contact Us: Ready to transform your SaaS business with a partner that aligns with your goals? Reach out to Wingspan Equity to learn more about our unique approach to Private Equity.

Email: info@wingspanequity.com

Phone: +1-415-527-0056

Website: www.wingspanequity.com